



Board, Executive and Employee Remuneration Policy

Approved by the Board: April 2025

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1. Policy Purpose

IDP Education Limited's (IDP) Board, Executive and Employee Remuneration Policy's (Policy) purpose is to establish clear and guiding principles for decisions around all employee remuneration including the board of Directors (Board), executive Key Management Personnel (eKMP) and senior executives in accordance with the ASX Corporate Governance Guidelines and Principles and ASX listed company practice.

IDP's goal is to ensure that the mix and balance of remuneration is appropriate from an attraction, retention and motivational perspective and in line with generally accepted market practice through the use of fair, equitable, and market competitive remuneration in the markets in which IDP Education Limited (IDP) operates.

2. Scope

This Policy applies to all employees and Directors within IDP's global business operations, including Non-Executive Directors (NEDs); Chief Executive Officer (CEO); employee Key Management Personnel (eKMP); senior executives comprising Global Leadership Team (GLT) members; and all other employees.

3. Governance

Effective governance ensures that the Policy is translated into decisions that are consistent with the intentions of the Board.

The Board, following endorsement by the Remuneration Committee (Committee) approves:

- the Policy;
- all remuneration budgets including:
 - the quantum and terms of short-term incentives (STI) for senior executives;
 - the quantum and terms of any long term incentives (LTI);
- the design and quantum of all eKMP and senior executive remuneration and any other material incentive programs; and
- the quantum of remuneration for the Board.

The Committee has endorsed and recommends the matters set forth for the Board's approval. The Committee oversees the implementation of this Policy supported by the People Experience function and independent external advice, as required.

The Board retains and has the absolute right to exercise discretion in making decisions on all matters covered under this Policy.

4. Use of Remuneration Consultants

IDP maintains a policy which governs the procedure for procuring advice relating to KMP remuneration in accordance with the Corporations Act requirements. This includes a summary of the procedures for engagement of any remuneration consultant, the provision of information to the remuneration consultant and the communication of remuneration recommendations, if any.

5. NED Remuneration

In line with the ASX Corporate Governance Principles IDP adopts the following position in respect of NED remuneration, noting that NEDs will:

- be remunerated by way of fees in the form of cash, non-monetary benefits and superannuation contributions.
- not participate in schemes designed for the remuneration of eKMP, senior executives or employees;
- not receive equity or other incentives other than in exceptional circumstances and then only subject to Board approval; and
- not be provided with retirement benefits other than statutory superannuation or equivalent.

Shareholders approve any change to the total NED fee pool at the Annual General Meeting. The aggregate sum available to remunerate NEDs is currently set at AUD \$2 million. (Last approved on 19 October 2021).

- The Chair of the Board will not receive any additional fees as the Chair or member of any Board Committees.
- All Board and Committee fees paid are inclusive of superannuation or equivalent mandatory employer retirement benefits.
- Equity benefits, if any, received will not be performance based. Fee sacrifice into equity will be considered where it is tax and cost effective.
- NEDs will receive reimbursement for all costs directly related to the performance of their duties on behalf of IDP.

The Board will review NED remuneration periodically to ensure remuneration levels are maintained in line with market expectations. Market expectations will be assessed independently from time to time by reference to the remuneration paid to NEDs of comparable ASX listed companies. The remuneration positioning will be determined by the Board but would be expected to be between the median and 75th percentile of these comparator companies.

5.1 Minimum Shareholding Requirements

There is a minimum shareholding for NEDs under which they are expected to retain shares in IDP to the equivalent value of their annual base fee as at the date of appointment (excludes Board Committee fees).

This minimum shareholding is expected to be achieved within a three year period from the commencement date of appointment of any new NED and in the case of former representatives of Education Australia, the 30th August 2021.

The value of the shareholding will be tested half yearly, measured against the higher of the value at testing point and purchase point. A summary compliance report will be provided to the Chair of the Board. In the event a minimum shareholding is below Policy, the Chair of the Board will discuss compliance with the NED with the expectation of the shareholding being increased within a reasonably practicable timeframe.

All dealings in securities of IDP are subject to the provisions of the IDP Securities Trading Policy.



6. Senior Executive and Employee Remuneration

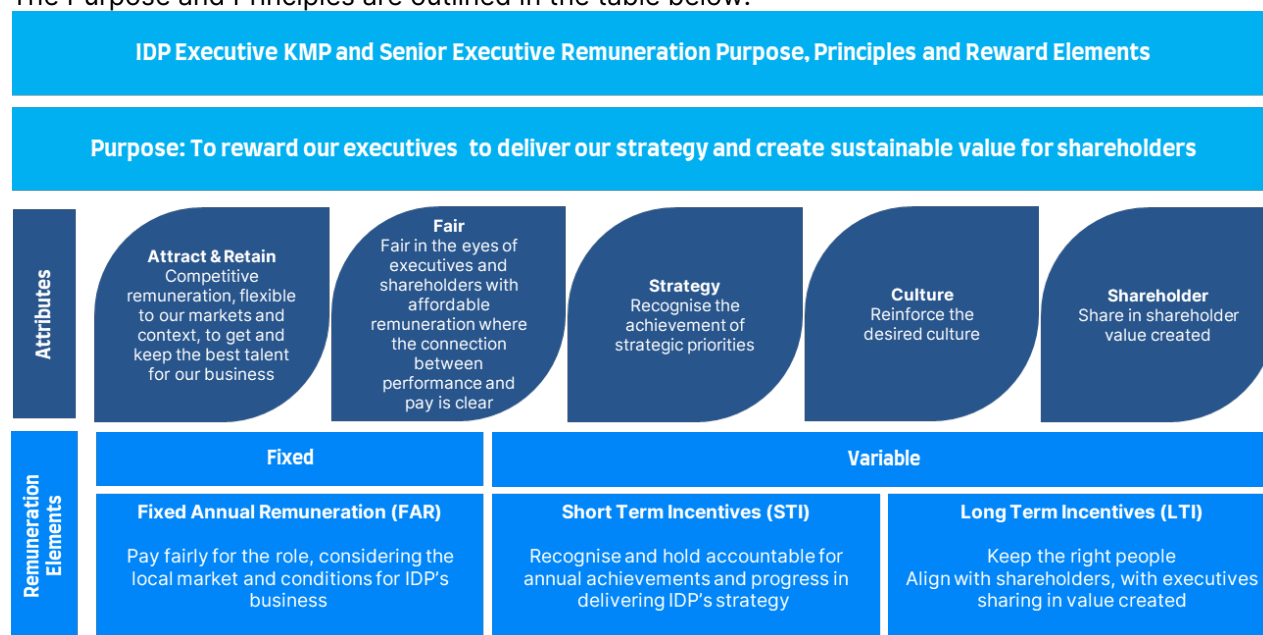
6.1 Senior Executive Remuneration Policy Purpose and Principles

Consistent with contemporary ASX Corporate Governance Standards IDP’s Policy aims to set remuneration that is fair, equitable, competitive and appropriate for the markets in which it operates and is mindful of internal relativities.

IDP aims to ensure that the mix and balance of remuneration is appropriate to attract, motivate and retain eKMP, senior executives and all other employees.

The Board has determined a Policy purpose and series of principles to be considered and applied when making decisions on executive remuneration.

The Principles are defined against a number of attributes and remuneration elements. The Purpose and Principles are outlined in the table below:



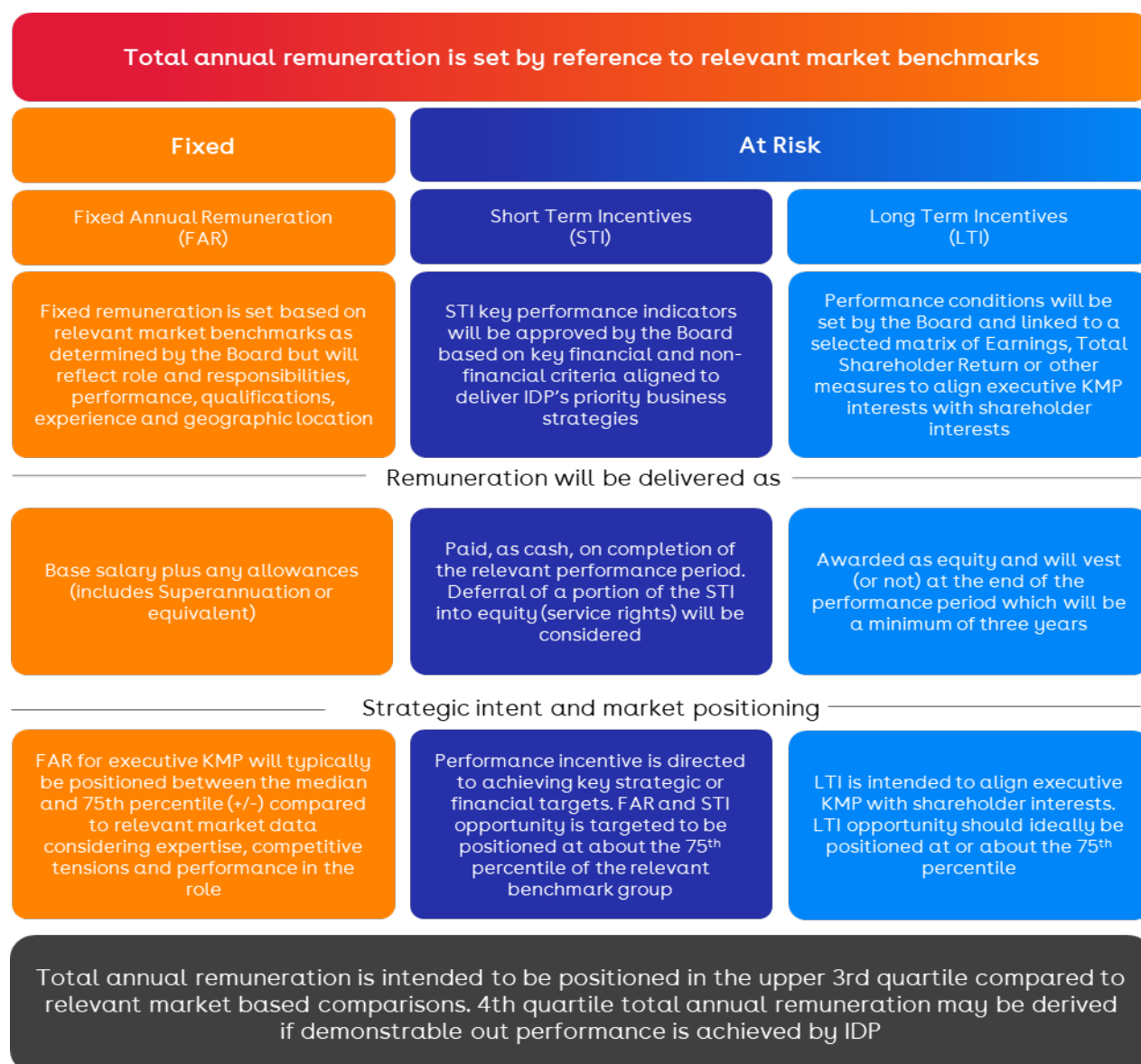
This Policy will be executed by IDP under a framework which considers total annual remuneration. Appropriate remuneration policy settings will be achieved by consistently applying a clear remuneration strategy directed at supporting the Board approved business strategy with appropriate and flexible processes, policies and procedures established by the Board from time to time.

Remuneration for senior executives will consist of fixed and ‘at risk’ remuneration.

Fixed remuneration will consist of base salary, superannuation or equivalent, other benefits and allowances.

‘At risk’ or variable remuneration will consist of entitlements received under either IDP’s approved STI and/or IDP’s approved LTI scheme.

IDP’s remuneration objectives for eKMP and senior executives are summarised in the following table.



6.2 Executive KMP and Senior Executive Remuneration Structure

IDP's eKMP and senior executive target remuneration mix or strategic intention is currently as follows:

| Type | Position | FAR % (at Target) | STI % (at target) | LTI % (at Target) | Total Target Remuneration % |
|-------------------|--------------------|-------------------|-------------------|-------------------|-----------------------------|
| eKMP | CEO | 33.3 | 33.3 | 33.3 | 100 |
| | Other eKMP | up to 50 | up to 33.3 | up to 33.3 | 100 |
| Senior Executives | Regional Directors | up to 55 | up to 33.3 | up to 33.3 | 100 |
| | Corporate Leaders | up to 50 | up to 33.3 | up to 33.3 | 100 |

The remuneration strategic intention will be subject to change from time to time. This will be reviewed and approved by the Board annually, following endorsement by the Committee.

6.3 Setting Remuneration Levels – FAR

FAR for eKMP and senior executives is reviewed annually and tested against relevant independent external benchmark data. Any increase in FAR for eKMP and senior executives is endorsed by the Committee for Board approval.

Additionally, FAR forms the basis for calculating the 'at risk' components of remuneration. Generally, eKMP and senior executive FAR will be positioned between the market median and the 75th percentile of relevant market data comparisons, where available.

Outstanding and strategically critical executive remuneration may be positioned at the 75th percentile or above, subject to the Committee endorsing for Board approval.

6.4 Out of Cycle Remuneration Increases

Out of cycle or 'ad hoc' remuneration increases for any eKMP and senior executives will only be considered in special circumstances and must be approved by the Committee and the Board, in advance.

6.5 IDP Education Employee Incentive Plan (IDIP)

An equity incentive plan called the IDP Education Employee Incentive Plan (IDIP) was established in 2015 to assist IDP to retain and reward eKMP and senior executives through appropriately designed long term incentives. Awards under the IDIP can be offered with Board approval. Awards for any executive Director will be submitted to shareholders for approval.

The IDIP is reviewed by external legal and tax advisers from time to time to ensure continuing compliance. The IDIP is supported by the IDP Employee Share Trust (EST) to manage the IDIP and manage settlement of vested benefits.

6.6 Short Term Incentives (STI)

IDP has a target based STI in place for all eKMP and senior executives.

Purpose

The IDP STI is designed to reward eKMP and senior executives for meeting key performance indicators (KPIs) set each year to support and drive IDP's short term performance, as directed by the Board.

Eligibility

Eligibility is determined by the Board and confirmed in writing annually. All eKMP and senior executives are eligible to participate.

Key Performance Indicators (KPIs)

STI KPIs are developed under balanced scorecard methodology which takes into account both financial and non financial measures which are aligned to key strategic objectives of the business.

STI KPIs for eKMP and senior executives will be reviewed and approved by the Board annually following endorsement by the Committee.

Weightings

KPIs are weighted to their relative importance, aligned to IDP's key business needs and strategy and reflected in the percentage of the total STI opportunity assigned.

Reward Determination

Where KPI measures are quantitative, awards are determined using progressive performance measures, taking into account relative performance outcomes. Reward outcomes, based on performance to target, are determined on a straight line basis between the minimum and maximum of each reward outcome range.

Appropriate threshold, target, stretch and exceptional performance levels are set individually.

Quantitative performance measures will be applied with an award determination taking into account relative performance.

| STI Performance Rating | Performance Outcome (% achievement against Target) | Reward Outcome (% of STI to be awarded) |
|------------------------|---|--|
| Threshold | 85 – 90% | 25 – 50% |
| Target | 100% | 100% |
| Stretch | 115 – 125% | 120 – 150% |
| Exceptional | > 125% | Up to 200% |

For qualitative performance measures a rating guide is determined as follows:

| Performance Rating | Performance Outcome |
|--------------------|---------------------|
| Below Satisfactory | 0 |
| Satisfactory | 15 |
| Good | 50 |
| Very Good | 100 |
| Outstanding | 125 |
| Exceptional | 150 |

STI Reward Determination

Once the performance results are determined incentive can be awarded.

The STI incentive payment will be calculated as follows.

$$\text{STI award} = ((C1 \times D1) + (C2 \times D2) + (C3 \times D3) + (C4 \times D4)) \times F,$$

$$= (E1 + E2 + E3 + E4) \text{ where;}$$

(A) STI Opportunity \$ value = a pre determined % of FAR outlined in contract or invitation.

- an affordability factor based on IDP's achievement against financial target set (if any) may be applied. That is has IDP achieved the 'performance gate' or should a discount factor apply?

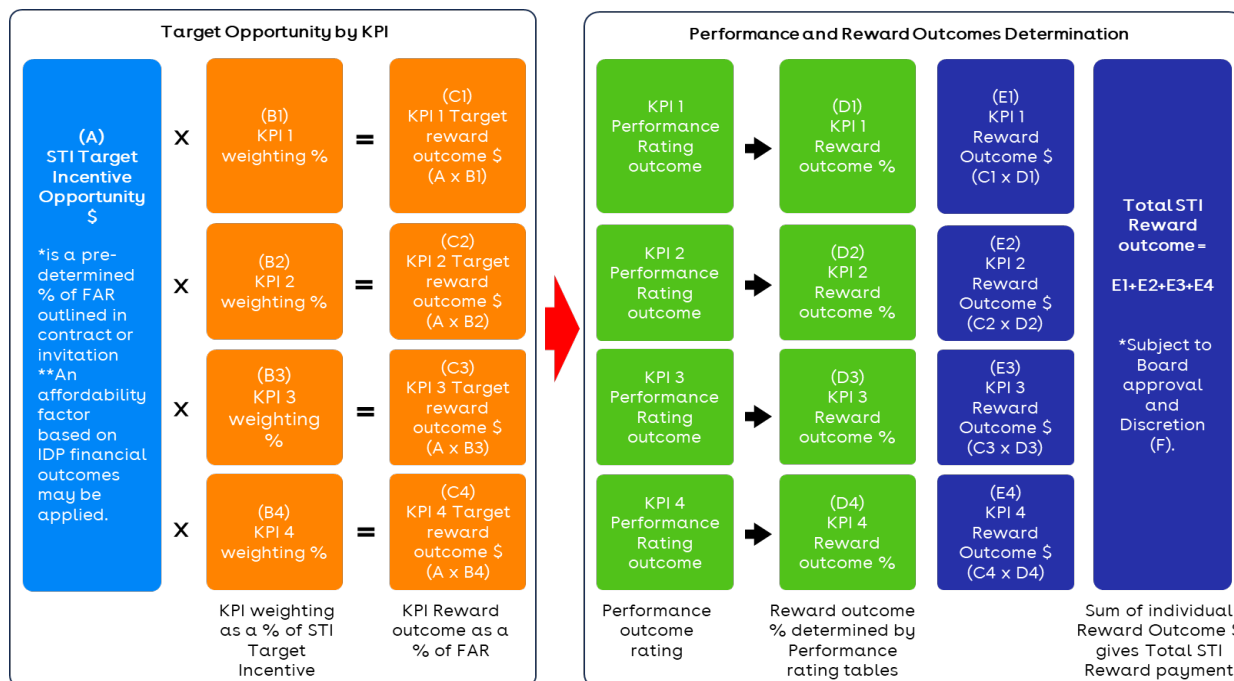
(B) KPI weighting as a % of total KPIs

(C) KPI target reward outcome \$ value = (A) x (B)

(D) KPI Reward Outcome % = determined based on KPI performance outcome rating tables

(E) KPI Reward Outcome \$ = (C) x (D)

(F) Board Discretion multiplier applied, if any



STI Deferral

In accordance with contemporary eKMP remuneration trends an amount of any STI payment may be subject to additional deferral (time vesting). The amount of any STI deferral and the specific terms of the deferral will be advised to STI participants before the beginning of the STI measurement period.

The STI deferral amount will be no more than 50% of the STI award and the deferral period will be no more than 2 years. Where possible the STI deferral amount will be delivered as service rights under the IDIP.

STI deferral will apply to selected eKMP as determined by the Board.

6.7 Long Term Incentive (LTI)

IDP has an LTI program for eKMP and senior executives.

Purpose

IDP’s LTI program is intended to provide an additional remuneration opportunity to participating eKMPs and senior executives for IDP achieving predetermined, Committee endorsed and Board approved, performance outcomes designed to align eKMP and senior executive reward with shareholder outcomes.

Eligibility

Participation in the LTI program is extended to eKMP and other senior executives with the Board retaining the discretion to extend an award to other key selected employees.

The Board retains complete discretion on whether to make an LTI offer from year to year and on what terms bar where a contractual entitlement has been established prior to the implementation of this Policy.

LTI Offer Terms

Offers to participate in an LTI will be approved by the Board each year following Committee endorsement and the offer terms may vary from year to year or individual to individual, but will typically include:

| Details: | Conditions/ Restrictions: |
|---|--|
| Date of grant; type of equity award (performance rights, options, shares or other); the exercise price or issue price; consideration, if any; and allocation value and number | Performance conditions; service conditions; other conditions or restrictions; hedging restrictions; change of control provisions; termination of employment conditions |

Any LTI offer will be supported by appropriate complying documentation.

6.8 Leaver Treatment – Unvested Awards

The Board's absolute right to exercise discretion under this Policy includes the treatment of awards where a participant ceases to be an Employee.

(i) Where the cessation of employment is due to death of the employee, and the employee has been continuously employed with IDP (or any related body corporate) at least since 21 August 2017 up to and including the date of death, the vesting conditions and any restriction periods applicable to all or any of their Awards and shares cease to apply. (ii) in all other cases:

- (a) in relation to **Awards offered before 1 July 2025**, where the cessation of employment is due to death, permanent disablement, retirement, retrenchment (or any other circumstances which the Board determines constitute a "Good Leaver" departure), unless otherwise expressly stated in an invitation the Board may, in its discretion and subject to shareholder approval where necessary, determine that some or all of the participant's awards or shares continue to be subject to their vesting conditions or restriction periods (as the case may be) or that some or all of those vesting conditions or restrictions will be waived, and/or that some or all of the participant's unvested awards will lapse. Where employment ceases for reasons other than those listed above, and unless otherwise expressly stated in an invitation or determined by the Board all unvested awards would automatically lapse; and
- (b) in relation to **Awards offered after 1 July 2025**, the treatment is as set out in the table below, unless expressly stated in an invitation, or determined otherwise by the Board

Treatment of Unvested Awards - for Awards offered after 1 July 2025

| Cessation Event | Award Component | LTI (Equity) | STI (Cash) | Deferred STI (Equity) |
|---|-----------------------|---|--|-----------------------|
| Death ¹ or Permanent Disablement | Service Condition | Waive | Waive | Waive |
| | Performance Condition | Apply | Apply | N/A |
| | Retention % | Based on assessment of likelihood of vesting | Based on assessment of likelihood of vesting | 100% |
| | Testing Date | Cessation Date | Cessation Date | Cessation Date |
| Retirement of Redundancy | Service Condition | Waive | Waive | Waive |
| | Performance Condition | Apply | Apply | N/A |
| | Retention % | Pro Rata | Pro Rata | 100% |
| | Testing Date | Full Performance Period | Full Performance Period | Cessation Date |
| Any other circumstance that the Board determines is a Good Leaver Event | Service Condition | Discretion | Discretion | Discretion |
| | Performance Condition | | | |
| | Retention % | | | |
| | Testing Date | | | |
| Any other circumstances (e.g. resignation, cause) | | All unvested awards will automatically lapse unless expressly stated otherwise in an invitation, or unless Board discretion is applied. | | |

¹ Excludes participants who are eligible for immediate vesting upon cessation of employment due to death where they have had continuous employment as at 21 August 2017.

For the purposes of this clause, the following definitions apply:

- Retirement means the voluntary cessation of employment of a Participant with a Group Company, where the Board is satisfied, taking into account such evidence or information as the Board thinks fit (including the age of the Participant), that the Participant is unlikely to re-enter either paid full-time employment or (to an extent determined by the Board, where applicable) paid part-time employment.
- Redundancy means the termination of employment of a Participant with a Group Company, where the Board is satisfied that such termination is attributable to circumstances that constitute redundancy.

Permanent Disablement means that a Participant has, in the opinion of the Board, after considering such medical and other evidence as it sees fit, become incapacitated to such an extent as to render the Participant unlikely ever to engage in any occupation with any Group Company for which they are reasonably qualified by education, training or experience.

Additional circumstances resulting in the lapse or forfeiture of unvested Equity Awards, will include where the Board determines to take action under any applicable Malus and Clawback Policy, or where a participant has:

- committed an act of fraud, defalcation or gross misconduct in relation to the affairs of IDP;
- hedged the value of, or entered into a derivative arrangement in respect of, unvested awards; or
- disposed of, or granted any Security Interest, over an award other than in accordance with the IDIP Rules.

Notwithstanding the above, if the applicable IDIP Rules at the time of grant provided for a different treatment of Awards where a participant ceases to be an employee, then those IDIP Rules will apply to those Awards.

6.9 General Employee Equity Participation

The Board supports the concept of general employee equity participation. Offers to eligible employees will be considered on an annual basis. The eligible participants, the level of the Company's contribution and the timing of offers will be subject to approval by the Board annually following endorsement by the Committee.

The Australian Exempt Award is excluded from this Clause as approved by the Board on 19 June 2018.

6.10 Malus and Clawback Policy

IDP maintains a Malus and Clawback Policy which allows the Board to reduce certain elements of an eKMP's and/or senior executive's remuneration in exceptional circumstances.

6.11 Recruitment Incentive

IDP defines a recruitment incentive as any payment that serves as an incentive to encourage a person to join IDP. This form of payment (including equity grants) will not be paid unless the incentive is approved appropriately in advance as set out below:

- Where a payment is under a total value of AUD 100,000 the CEO has delegated authority to approve the incentive payment; and
- Where a payment exceeds a total value of AUD \$100,000 it is to be approved prior to offer by the Committee and the Board.

6.12 Minimum Shareholding Guidelines

All eKMP and senior executives are expected to retain a voluntary minimum shareholding in IDP to the value of at least 20% of FAR.

This minimum shareholding will be tested using the same methodology as applied to NED holdings and is expected to be achieved within a five year period from the commencement date of employment / appointment (if an internal promotion) to an eKMP role.

All dealings in securities of IDP are subject to the provisions of the IDP Securities Trading Policy as amended from time to time.

6.13 Executive KMP and Senior Executive Employment Agreements

All eKMP and senior executives will be required to enter into an individual employment agreement. The key terms of the agreements are determined from time to time, subject to changing market circumstances and advice from independent external legal advisers.

7. Monitoring, Evaluation and Review

This Policy is reviewed annually from the date the Policy was initially released or last reviewed.

8. Associated Documents

IDP Securities Trading Policy
Malus and Clawback Policy
Use of Remuneration Consultants Policy
IDP Education Employee Incentive Plan (IDIP) Rules
IDIP Employee Share Trust Deed

9. References

Policy Owner: Chief People Officer

Review and Sign Off:

| Action | Date | Responsibility |
|----------|------------------|---------------------------------------|
| Approved | 6 December 2013 | Board |
| Reviewed | 19 May 2016 | Nomination and Remuneration Committee |
| Approved | 20 June 2016 | Board |
| Reviewed | 10 May 2017 | Remuneration Committee |
| Reviewed | 7 August 2017 | Remuneration Committee |
| Approved | 21 August 2017 | Board |
| Reviewed | 21 May 2018 | Remuneration Committee |
| Reviewed | 6 August 2018 | Remuneration Committee |
| Approved | 22 August 2018 | Board |
| Reviewed | 13 May 2019 | Remuneration Committee |
| Approved | 18 June 2019 | Board |
| Reviewed | 11 February 2020 | Remuneration Committee |
| Approved | 7 April 2020 | Board |
| Reviewed | 11 May 2021 | Remuneration Committee |
| Approved | 23 June 2021 | Board |
| Reviewed | 12 May 2022 | Remuneration Committee |
| Approved | 22 June 2022 | Board |
| Reviewed | 6 December 2023 | Remuneration Committee |
| Approved | 6 December 2023 | Board |
| Reviewed | 9 April 2025 | Remuneration Committee |
| Approved | 10 April 2025 | Board |